FINANCIAL STATEMENTS

YEAR ENDED JUNE 30, 2017

### FINANCIAL STATEMENTS

## YEAR ENDED JUNE 30, 2017

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#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors
Jay Nolan Community Services, Inc.

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of Jay Nolan Community Services, Inc. (a nonprofit organization), which comprise the statement of financial position as of June 30, 2017, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Jay Nolan Community Services, Inc. as of June 30, 2017 and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Report on Summarized Comparative Information**

We have previously audited Jay Nolan Community Services, Inc.'s June 30, 2016 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated October 18, 2016. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2016, is consistent, in all material respects, with the audited financial statements from which it has been derived.

To the Board of Directors Jay Nolan Community Services, Inc. Page 2

Other Reporting Required by Government Auditing Standards

In accordance with Government Auditing Standards, we have also issued our report dated September 19, 2017 on our consideration of Jay Nolan Community Services, Inc.'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards in considering Jay Nolan Community Services, Inc.'s internal control over financial reporting and compliance.

Green Hasson & Janks LLP

September 19, 2017 Los Angeles, California

# STATEMENT OF FINANCIAL POSITION June 30, 2017 With Summarized Totals at June 30, 2016

ASSETS		2017	 2016
Cash and Cash Equivalents Investments Accounts Receivable (Net) Prepaid Expenses and Other Assets	<b>\$</b> 	1,584,120 4,246,374 1,885,416 325,093	\$ 974,5 <u>1</u> 5 3,080,904 2,968,399 176,661
TOTAL ASSETS	\$	8,041,003	\$ 7,200,479
LIABILITIES AND NET ASSETS			
LIABILITIES:			
Accounts Payable	\$	4,576	\$ 33,626
Accrued Liabilities		1,180,093	1,312,408
Reserve for Unemployment		200,000	 250,000
TOTAL LIABILITIES		1,384,669	1,596,034
NET ASSETS:			
Unrestricted		6,656,334	 5,604,445
TOTAL LIABILITIES AND NET ASSETS	_\$	8,041,003	\$ 7,200,479

### STATEMENT OF ACTIVITIES

### Year Ended June 30, 2017 With Summarized Totals for the Year Ended June 30, 2016

	 2017		
REVENUE AND SUPPORT:	 		
Program Service Fees	\$ 15,901,006	\$	15,419,406
Department of Rehabilitation	230,934		245,536
Contributions	128,509		155,094
Investment Income	244,558		56,339
Other Income	 6,806		21,982
TOTAL REVENUE AND SUPPORT	16,511,813		15,898,357
EXPENSES:			
Program Services	12,863,671		12,579,155
Support Services:			
Management and General	2,582,617		2,187,139
Fundraising	 13,636		16,586
TOTAL SUPPORT SERVICES	 2,596,253		2,203,725
TOTAL EXPENSES	 15,459,924		14,782,880
CHANGE IN NET ASSETS	1,051,889		1,115,477
Net Assets - Beginning of Year	 5,604,445		4,488,968
NET ASSETS - END OF YEAR	\$ 6,656,334	\$	5,604,445

#### STATEMENT OF FUNCTIONAL EXPENSES

Year Ended June 30, 2017 With Summarized Totals for the Year Ended June 30, 2016

						2017				
			Support Services			ices		Total	· · · · · · · · · · · · · · · · · · ·	
		Program	M	anagement				Support		2016
		Services	aı	nd General	Fu	ndraising		Services	Total	Total
Salaries	\$	9,812,473	\$	1,091,315	\$	10,000	\$	1,101,315	\$ 10,913,788	\$ 10,214,446
Employee Benefits		1,350,824		268,244		1,300	•	269,544	1,620,368	1,524,249
Payroll Taxes		712,148		81,938		765		82,703	794,851	767,534
TOTAL PERSONNEL										
COSTS		11,875,445		1,441,497		12,065		1,453,562	13,329,007	12,506,229
Rent		195,839		225,703		_		225,703	421,542	394,896
Supported Living Costs		333,943		3,703		_			333,943	529,765
Automobile Mileage Expense		273,167		31,445		_		31,445	304,612	385,351
Legal and Accounting		_/3,10/		201,727		_		201,727	201,727	164,080
Telephone		95,909		77,984		_		77,984	173,893	147,018
Consultants		30,363		119,350		1,200		120,550	150,913	162,916
Insurance		J-,J-J		112,386		-,		112,386	112,386	155,577
Repairs and Maintenance		308		75,052		_		75,052	75,360	25,895
Supplies		4,037		69,895		_		69,895	73,932	86,514
Duplicating		1,615		65,834		_		65,834	67,449	52,696
Staff Development		12,507		19,576		_		19,576	32,083	21,131
Travel		22,149		13,074		_		13,074	35,223	55,323
Miscellaneous Expense		12,684		39,728		_		39,728	52,412	39,505
Dues and Subscription		3,421		44,503		-		44,503	47,924	21,699
Postage		2,134		19,942		_		19,942	22,076	15,637
Advertising		150		14,450		371		14,821	14,971	7,089
Bank Charges		-		10,471		-		10,471	10,471	11,559
TOTAL 2017										
FUNCTIONAL										
EXPENSES	\$	12,863,671	\$	2,582,617	\$	13,636	\$	2,596,253	\$ 15,459,924	
		83%		17%		0%			100%	
TOTAL 2016		_		•						
FUNCTIONAL										
EXPENSES	\$_	12,579,155	\$	2,187,139	\$	16,586	\$	2,203,725		\$ 14,782,880
		85%		15%		0%			•	100%

# STATEMENT OF CASH FLOWS Year Ended June 30, 2017 With Summarized Totals for the Year Ended June 30, 2016

CASH FLOWS FROM OPERATING ACTIVITIES:         \$ 1,051,889 \$ 1,115,477           Change in Net Assets         \$ 1,051,889 \$ 1,115,477           Adjustments to Reconcile Change in Net Assets to         \$ 1,051,889 \$ 75,276           Net Cash Provided by (Used in) Operating Activities:         \$ 1,050,002 \$ 75,276           Bad Debt Expense         \$ 27,692 \$ 7           (Increase) Decrease in:         \$ 1,055,291 \$ (1,530,013)           Accounts Receivable         \$ 1,055,291 \$ (1,530,013)           Prepaid Expenses and Other Assets         \$ (148,432) \$ 111,359           Increase (Decrease) in:         \$ (29,050) \$ (25,003)           Accounts Payable         \$ (29,050) \$ (25,003)           Accounts Payable         \$ (132,315) \$ (201,197)           Reserve for Unemployment         \$ (50,000) \$ - 0           NET CASH PROVIDED BY (USED IN)         \$ (50,000) \$ - 0           OPERATING ACTIVITIES         \$ (1,000,000) \$ (167,821)           Proceeds from Sale of Investments         \$ (1,000,000) \$ (167,821)           Proceeds from Sale of Investments         \$ (1,000,000) \$ (167,821)           NET CASH PROVIDED BY (USED IN)         \$ (1,045,168) \$ (27,678)           NET INCREASE (DECREASE) IN         \$ (1,045,168) \$ (27,678)           NET INCREASE (DECREASE) IN         \$ (1,045,168) \$ (27,678)           NET INCREASE (DECREASE) IN		2017	2016
Adjustments to Reconcile Change in Net Assets to       Net Cash Provided by (Used in) Operating Activities:         Realized and Unrealized (Gains) Losses on Investments       (120,302)       75,276         Bad Debt Expense       27,692       -         (Increase) Decrease in:       1,055,291       (1,530,013)         Accounts Receivable       1,055,291       (1,530,013)         Prepaid Expenses and Other Assets       (148,432)       111,359         Increase (Decrease) in:       (29,050)       (25,003)         Accrued Liabilities       (132,315)       (201,197)         Reserve for Unemployment       (50,000)       -         NET CASH PROVIDED BY (USED IN)       1,654,773       (454,101)         CASH FLOWS FROM INVESTING ACTIVITIES:       1,654,773       (454,101)         CASH FLOWS FROM INVESTING ACTIVITIES:       1,000,000       (167,821)         Proceeds from Sale of Investments       79,088       327,114         Reinvested Interest and Dividends       (124,256)       (131,615)         NET CASH PROVIDED BY (USED IN)       (1,045,168)       27,678         NET INCREASE (DECREASE) IN       (20,000)       (426,423)         Cash and Cash Equivalents - Beginning of Year       974,515       1,400,938	CASH FLOWS FROM OPERATING ACTIVITIES:		
Net Cash Provided by (Used in) Operating Activities:   Realized and Unrealized (Gains) Losses on Investments   (120,302)   75,276     Bad Debt Expense   27,692   - (   (Increase) Decrease in:   Accounts Receivable   1,055,291   (1,530,013)     Prepaid Expenses and Other Assets   (148,432)   111,359     Increase (Decrease) in:   Accounts Payable   (29,050)   (25,003)     Accounts Payable   (132,315)   (201,197)     Reserve for Unemployment   (50,000)   - (   NET CASH PROVIDED BY (USED IN)     OPERATING ACTIVITIES   1,654,773   (454,101)     CASH FLOWS FROM INVESTING ACTIVITIES:   Purchase of Investments   (1,000,000)   (167,821)     Proceeds from Sale of Investments   79,088   327,114     Reinvested Interest and Dividends   (124,256)   (131,615)     NET CASH PROVIDED BY (USED IN)     INVESTING ACTIVITIES   (1,045,168)   27,678     NET INCREASE (DECREASE) IN     CASH AND CASH EQUIVALENTS   609,605   (426,423)     Cash and Cash Equivalents - Beginning of Year   974,515   1,400,938	Change in Net Assets	\$ 1,051,889 \$	1,115,477
Realized and Unrealized (Gains) Losses on Investments       (120,302)       75,276         Bad Debt Expense       27,692       -         (Increase) Decrease in:	Adjustments to Reconcile Change in Net Assets to		
Bad Debt Expense	Net Cash Provided by (Used in) Operating Activities:		
Bad Debt Expense	Realized and Unrealized (Gains) Losses on Investments	(120,302)	75,276
(Increase) Decrease in:       Accounts Receivable       1,055,291       (1,530,013)         Prepaid Expenses and Other Assets       (148,432)       111,359         Increase (Decrease) in:       (29,050)       (25,003)         Accounts Payable       (29,050)       (25,003)         Accrued Liabilities       (132,315)       (201,197)         Reserve for Unemployment       (50,000)       -         NET CASH PROVIDED BY (USED IN)         OPERATING ACTIVITIES       1,654,773       (454,101)         CASH FLOWS FROM INVESTING ACTIVITIES:         Purchase of Investments       (1,000,000)       (167,821)         Proceeds from Sale of Investments       79,088       327,114         Reinvested Interest and Dividends       (124,256)       (131,615)         NET CASH PROVIDED BY (USED IN)         INVESTING ACTIVITIES       (1,045,168)       27,678         NET INCREASE (DECREASE) IN         CASH AND CASH EQUIVALENTS       609,605       (426,423)         Cash and Cash Equivalents - Beginning of Year       974,515       1,400,938	Bad Debt Expense		-
Accounts Receivable 1,055,291 (1,530,013) Prepaid Expenses and Other Assets (148,432) 111,359 Increase (Decrease) in: Accounts Payable (29,050) (25,003) Accrued Liabilities (132,315) (201,197) Reserve for Unemployment (50,000)  NET CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES 1,654,773 (454,101)  CASH FLOWS FROM INVESTING ACTIVITIES: Purchase of Investments (1,000,000) (167,821) Proceeds from Sale of Investments 79,088 327,114 Reinvested Interest and Dividends (124,256) (131,615)  NET CASH PROVIDED BY (USED IN) INVESTING ACTIVITIES (1,045,168) 27,678  NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS 609,605 (426,423)  Cash and Cash Equivalents - Beginning of Year 974,515 1,400,938	• • • • • • • • • • • • • • • • • • •	2	
Prepaid Expenses and Other Assets         (148,432)         111,359           Increase (Decrease) in:         (29,050)         (25,003)           Accounts Payable         (29,050)         (25,003)           Accrued Liabilities         (132,315)         (201,197)           Reserve for Unemployment         (50,000)         -           NET CASH PROVIDED BY (USED IN)           OPERATING ACTIVITIES           Purchase of Investments         (1,000,000)         (167,821)           Proceeds from Sale of Investments         79,088         327,114           Reinvested Interest and Dividends         (124,256)         (131,615)           NET CASH PROVIDED BY (USED IN)           INVESTING ACTIVITIES         (1,045,168)         27,678           NET INCREASE (DECREASE) IN           CASH AND CASH EQUIVALENTS         609,605         (426,423)           Cash and Cash Equivalents - Beginning of Year         974,515         1,400,938		1,055,291	(1,530,013)
Increase (Decrease) in:   Accounts Payable	Prepaid Expenses and Other Assets		
Accounts Payable (29,050) (25,003) Accrued Liabilities (132,315) (201,197) Reserve for Unemployment (50,000) -  NET CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES 1,654,773 (454,101)  CASH FLOWS FROM INVESTING ACTIVITIES: Purchase of Investments (1,000,000) (167,821) Proceeds from Sale of Investments 79,088 327,114 Reinvested Interest and Dividends (124,256) (131,615)  NET CASH PROVIDED BY (USED IN) INVESTING ACTIVITIES (1,045,168) 27,678  NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS 609,605 (426,423)  Cash and Cash Equivalents - Beginning of Year 974,515 1,400,938		(-1-710-7	,007
Accrued Liabilities (132,315) (201,197) Reserve for Unemployment (50,000) -  NET CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES 1,654,773 (454,101)  CASH FLOWS FROM INVESTING ACTIVITIES: Purchase of Investments (1,000,000) (167,821) Proceeds from Sale of Investments 79,088 327,114 Reinvested Interest and Dividends (124,256) (131,615)  NET CASH PROVIDED BY (USED IN) INVESTING ACTIVITIES (1,045,168) 27,678  NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS 609,605 (426,423)  Cash and Cash Equivalents - Beginning of Year 974,515 1,400,938		(29,050)	(25,003)
Reserve for Unemployment         (50,000)         -           NET CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES         1,654,773         (454,101)           CASH FLOWS FROM INVESTING ACTIVITIES:         1,000,000         (167,821)           Purchase of Investments         (1,000,000)         (167,821)           Proceeds from Sale of Investments         79,088         327,114           Reinvested Interest and Dividends         (124,256)         (131,615)           NET CASH PROVIDED BY (USED IN) INVESTING ACTIVITIES         (1,045,168)         27,678           NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS         609,605         (426,423)           Cash and Cash Equivalents - Beginning of Year         974,515         1,400,938	•		
NET CASH PROVIDED BY (USED IN)         OPERATING ACTIVITIES         1,654,773       (454,101)         CASH FLOWS FROM INVESTING ACTIVITIES:         Purchase of Investments       (1,000,000)       (167,821)         Proceeds from Sale of Investments       79,088       327,114         Reinvested Interest and Dividends       (124,256)       (131,615)         NET CASH PROVIDED BY (USED IN)         INVESTING ACTIVITIES       (1,045,168)       27,678         NET INCREASE (DECREASE) IN         CASH AND CASH EQUIVALENTS       609,605       (426,423)         Cash and Cash Equivalents - Beginning of Year       974,515       1,400,938			-
OPERATING ACTIVITIES         1,654,773         (454,101)           CASH FLOWS FROM INVESTING ACTIVITIES:         (1,000,000)         (167,821)           Purchase of Investments         (79,088         327,114           Reinvested Interest and Dividends         (124,256)         (131,615)           NET CASH PROVIDED BY (USED IN)         (1,045,168)         27,678           NET INCREASE (DECREASE) IN         (1,045,168)         27,678           CASH AND CASH EQUIVALENTS         609,605         (426,423)           Cash and Cash Equivalents - Beginning of Year         974,515         1,400,938		 (00,000)	
OPERATING ACTIVITIES         1,654,773         (454,101)           CASH FLOWS FROM INVESTING ACTIVITIES:         (1,000,000)         (167,821)           Purchase of Investments         (79,088         327,114           Reinvested Interest and Dividends         (124,256)         (131,615)           NET CASH PROVIDED BY (USED IN)         (1,045,168)         27,678           NET INCREASE (DECREASE) IN         (1,045,168)         27,678           CASH AND CASH EQUIVALENTS         609,605         (426,423)           Cash and Cash Equivalents - Beginning of Year         974,515         1,400,938	NET CASH PROVIDED BY (USED IN)		
Purchase of Investments         (1,000,000)         (167,821)           Proceeds from Sale of Investments         79,088         327,114           Reinvested Interest and Dividends         (124,256)         (131,615)           NET CASH PROVIDED BY (USED IN)           INVESTING ACTIVITIES         (1,045,168)         27,678           NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS         609,605         (426,423)           Cash and Cash Equivalents - Beginning of Year         974,515         1,400,938		1,654,773	(454,101)
Purchase of Investments         (1,000,000)         (167,821)           Proceeds from Sale of Investments         79,088         327,114           Reinvested Interest and Dividends         (124,256)         (131,615)           NET CASH PROVIDED BY (USED IN)           INVESTING ACTIVITIES         (1,045,168)         27,678           NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS         609,605         (426,423)           Cash and Cash Equivalents - Beginning of Year         974,515         1,400,938			
Purchase of Investments         (1,000,000)         (167,821)           Proceeds from Sale of Investments         79,088         327,114           Reinvested Interest and Dividends         (124,256)         (131,615)           NET CASH PROVIDED BY (USED IN)           INVESTING ACTIVITIES         (1,045,168)         27,678           NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS         609,605         (426,423)           Cash and Cash Equivalents - Beginning of Year         974,515         1,400,938	CASH FLOWS FROM INVESTING ACTIVITIES:		
Proceeds from Sale of Investments 79,088 327,114 Reinvested Interest and Dividends (124,256) (131,615)  NET CASH PROVIDED BY (USED IN) INVESTING ACTIVITIES (1,045,168) 27,678  NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS 609,605 (426,423)  Cash and Cash Equivalents - Beginning of Year 974,515 1,400,938		(1,000,000)	(167,821)
Reinvested Interest and Dividends (124,256) (131,615)  NET CASH PROVIDED BY (USED IN) INVESTING ACTIVITIES (1,045,168) 27,678  NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS 609,605 (426,423)  Cash and Cash Equivalents - Beginning of Year 974,515 1,400,938	Proceeds from Sale of Investments	79,088	
NET CASH PROVIDED BY (USED IN) INVESTING ACTIVITIES  (1,045,168)  27,678  NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS  609,605 (426,423)  Cash and Cash Equivalents - Beginning of Year  974,515 1,400,938	Reinvested Interest and Dividends		
INVESTING ACTIVITIES         (1,045,168)         27,678           NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS         609,605         (426,423)           Cash and Cash Equivalents - Beginning of Year         974,515         1,400,938			
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS  Cash and Cash Equivalents - Beginning of Year  CASH AND CASH EQUIVALENTS  (426,423)  1,400,938	NET CASH PROVIDED BY (USED IN)		
CASH AND CASH EQUIVALENTS 609,605 (426,423)  Cash and Cash Equivalents - Beginning of Year 974,515 1,400,938	INVESTING ACTIVITIES	(1,045,168)	27,678
CASH AND CASH EQUIVALENTS 609,605 (426,423)  Cash and Cash Equivalents - Beginning of Year 974,515 1,400,938			<del> </del>
Cash and Cash Equivalents - Beginning of Year 974,515 1,400,938	NET INCREASE (DECREASE) IN		
	CASH AND CASH EQUIVALENTS	609,605	(426,423)
CACH AND CACH POLITICAL ENTRY ENTRY OF THE AD	Cash and Cash Equivalents - Beginning of Year	974,515	1,400,938
CASH AND CASH EQUIVALENTS - END OF YEAR \$ 1,584,120 \$ 974,515			
	CASH AND CASH EQUIVALENTS - END OF YEAR	\$ 1,584,120 \$	974,515

# NOTES TO FINANCIAL STATEMENTS June 30, 2017

#### NOTE 1 - ORGANIZATION

The mission of Jay Nolan Community Services, Inc. (JNCS) is to support individuals with Autism Spectrum Disorder and other developmental disabilities to live rich and valued lives as members of the community by providing customized assistance to meet their individual needs.

JNCS, a nonprofit 501(c)(3) organization, was established in 1975 by members of the Autism Society of Los Angeles. Initially named Programs for the Developmentally Handicapped, Inc., JNCS operated a social and recreational program on Saturdays. Throughout the 1970's and 1980's, JNCS expanded to include group homes and day programs.

In the early 1990's, the Board of Directors of JNCS advocated for a change from congregated living to more personalized and individualized support services. The senior management and Board of Directors then began changing the way JNCS provided services. JNCS began closing its group homes, moving individuals into their own homes or apartments and providing support services based on their needs. This led to other changes in the organization, including how people spent their days and how families were supported. Individuals found they could hold real jobs, attend college classes and develop relationships in their community. JNCS developed Supported Employment and Personalized Day Support in order to provide individuals with the support needed to participate fully in their community.

To help individuals achieve their desires and goals, Circles of Support were established. Each Circle is guided by the individual being supported and is made up of friends, family members and staff who are all committed to joining with the individual to live the best life possible. As a result, individuals are able to live fulfilling lives as fully-inclusive members of their community.

To assist families to remain together, Family Support Services also made changes in the way they provided support to children and their parents. Community Facilitators support children in learning to be active members of their family, school and community. Summer Camp combines children with and without disabilities in a setting where they are more alike than different. Alternative Families were found for children who could not remain with their birth families.

Today, JNCS remains virtually one of the only large-scale, metropolitan-based organizations to make a pervasive change from traditional services to individualized and personalized support. JNCS provides support services in Los Angeles and its surrounding counties and in Santa Clara County.

#### JNCS believes that:

- All people have capacities and gifts.
- All people need a sense of belonging to a community.
- All people contribute to a community.
- Relationships and trust are equally fundamental for inclusion to happen.
- All people can live in their own home with the right support.
- All people should be treated with dignity and respect and have a right to privacy.
- For all persons, self-advocacy and empowerment should be promoted.
- All people have the right to be free from pain, coercion, and cruelty.
- All people have the right to be heard and their ideas acknowledged.

JNCS's philosophy is based on the belief that with the right kind of support and assistance, individuals with Autism Spectrum Disorder and other developmental disabilities can pursue their hopes and dreams and live to their full potential within the community.

# NOTES TO FINANCIAL STATEMENTS June 30, 2017

#### NOTE 1 - ORGANIZATION (continued)

JNCS also continues its commitment to the employment arena. In addition to a Supported Employment Program, JNCS provides direct placement services for the California Department of Rehabilitation. JNCS firmly believes in transitioning people toward customized employment opportunities so that people with Autism Spectrum Disorder and other developmental disabilities can generate income and improve their quality of life.

JNCS continues to evolve and change itself to meet the unique needs of the people it supports. JNCS does this by listening and personalizing support and assistance to match the unique needs of each consumer and their families. It is JNCS's firm belief that all people, regardless of the challenges that they may have, can and should have a chance to live a valued life in the community.

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### (a) BASIS OF PRESENTATION

The accompanying financial statements have been prepared on the accrual basis of accounting.

#### (b) ACCOUNTING

To ensure observance of certain constraints and restrictions placed on the use of resources, the accounts of JNCS are maintained in accordance with the principles of net assets accounting. This is the procedure by which resources for various purposes are classified for accounting and reporting purposes into net asset classes that are in accordance with specified activities or objectives. Accordingly, all financial transactions have been recorded and reported by net asset class as follows:

- Unrestricted Net Assets. These generally result from revenues generated by receiving unrestricted contributions, providing services, and receiving income from investments less expenses incurred in providing program related services, raising contributions, and performing administrative functions.
- Temporarily Restricted Net Assets. JNCS reports gifts of cash and other assets as temporarily restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or the purpose of the restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from purpose or time restrictions. Restricted contributions whose restrictions are met in the same reporting period are treated as unrestricted contributions. JNCS has no temporarily restricted net assets at June 30, 2017.
- Permanently Restricted Net Assets. These net assets are received from donors who stipulate that resources are to be maintained permanently, but permit JNCS to expend all of the income (or other economic benefits) derived from the donated assets. JNCS has no permanently restricted net assets at June 30, 2017.

# NOTES TO FINANCIAL STATEMENTS June 30, 2017

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### (c) CASH AND CASH EQUIVALENTS

For financial statement purposes, JNCS considers all highly liquid investments with an original maturity of three months or less to be cash and cash equivalents. The carrying value of cash and cash equivalents at June 30, 2017 approximates its fair value.

#### (d) INVESTMENTS

Investments are held in marketable securities with readily determinable market values and are reported at fair value. Interest and dividend income and gains and losses on investments are reported in the statement of activities as increases or decreases in unrestricted net assets unless their use is temporarily or permanently restricted by donor stipulations or by law.

#### (e) ACCOUNTS RECEIVABLE

Receivables are recorded when services are rendered and represent claims against third parties that will be settled in cash. The carrying value of receivables, net of the allowance for doubtful accounts, represents their estimated net realizable value. The allowance for doubtful accounts is estimated based on historical collection trends, type of customer, the age of outstanding receivables and existing economic conditions. If events or changes in circumstances indicate that specific receivable balances may be impaired, further consideration is given to the collectability of those balances and the allowance is adjusted accordingly. Past due receivable balances are written-off when internal collection efforts have been unsuccessful in collecting the amount due. At June 30, 2017, JNCS evaluated the collectability of its receivables and reserved \$27,692 for potentially uncollectible amounts.

#### (f) CONCENTRATION OF CREDIT RISKS

JNCS places its cash, cash equivalents and investments with high-credit, quality financial institutions. At times, such investments may be in excess of the Federal Deposit Insurance Corporation's insurance (FDIC) limit. JNCS has not incurred losses related to these investments and believes it is not exposed to any significant credit risk on cash, cash equivalents and investments.

The primary accounts receivable balance outstanding at June 30, 2017 consists of government contract receivables due from county, state, and federal granting agencies. Concentration of credit risks with respect to trade receivables are limited, as the majority of JNCS's receivables consist of earned fees from contract programs granted by governmental agencies.

#### (g) CONTRIBUTIONS AND GRANTS

Unconditional contributions and grants are recorded at estimated fair value and recognized as revenues in the period received. JNCS reports unconditional contributions as restricted support if they are received with donor stipulations that limit the use of the donated assets.

# NOTES TO FINANCIAL STATEMENTS June 30, 2017

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### (h) CONTRIBUTED GOODS AND SERVICES

Contributions of donated noncash assets are recorded at fair value in the period received. Contributions of donated services are recognized if the services received (a) create or enhance long-lived assets, or (b) require specialized skills provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation.

A substantial number of unpaid volunteers have donated significant amounts of their time to JNCS, primarily in the areas of research, graphic art, data entry and fundraising activities. The services that these individuals rendered, however, do not meet the above recognition criteria and, as such, are not recognized as revenue.

#### (i) ADVERTISING COSTS

JNCS expenses the costs of advertising as incurred. Total advertising expense was \$14,971 for the year ended June 30, 2017.

#### (j) INCOME TAXES

JNCS is exempt from taxation under Internal Revenue Code Section 501(c)(3) and California Revenue and Taxation Code Section 23701d.

#### (k) FUNCTIONAL ALLOCATION OF EXPENSES

The costs of providing JNCS's programs and other activities have been presented in the statement of functional expenses. During the year, such costs are accumulated into separate groupings as either direct or indirect. Indirect or shared costs are allocated among program and support services by a method that best measures the relative degree of benefit. JNCS uses facility square footage and salary dollars to allocate indirect costs.

#### (1) USE OF ESTIMATES

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### (m) COMPARATIVE TOTALS

The financial statements include certain prior period summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with JNCS's financial statements for the year ended June 30, 2016 from which the summarized information was derived.

# NOTES TO FINANCIAL STATEMENTS June 30, 2017

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### (n) NEW ACCOUNTING PRONOUNCEMENTS

In August 2016, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2016-14, Presentation of Financial Statements of Not-for-Profit Entities (Topic 958), which is intended to reduce complexity in financial reporting. The ASU focuses on improving the current net asset classification requirements and information presented in financial statements that is useful in assessing a nonprofit's liquidity, financial performance, and cash flows. For JNCS, the ASU will be effective for the year ending June 30, 2019.

In February 2016, FASB issued ASU No. 2016-02, Leases (Topic 842), which is intended to improve financial reporting about leasing transactions. The new standard will require organizations that lease assets with terms of more than 12 months to recognize on the statement of financial position the assets and liabilities for the rights and obligations created by those leases. The ASU also will require disclosures to help financial statement users better understand the amount, timing, and uncertainty of cash flows arising from leases. These disclosures include qualitative and quantitative requirements and providing additional information about the amounts recorded in the financial statements. For JNCS, the ASU will be effective for the year ending June 30, 2021.

#### (o) SUBSEQUENT EVENTS

JNCS has evaluated events and transactions occurring subsequent to the statement of financial position date of June 30, 2017, for items that should potentially be recognized or disclosed in these financial statements. The evaluation was conducted through September 19, 2017, the date these financial statements were available to be issued. No such material events or transactions were noted to have occurred, except as noted in Note 7(a).

#### **NOTE 3 - INVESTMENTS**

JNCS has implemented the fair value standard. This standard establishes a single authoritative definition of fair value, sets out a framework for measuring fair value based on inputs used, and requires additional disclosures about fair value measurements.

In general, fair values determined by Level 1 inputs utilize quoted prices (unadjusted) in active markets for identical assets (or liabilities). Fair values determined by Level 2 inputs utilize data points that are observable such as quoted prices, interest rates and yield curves. Fair values determined by Level 3 inputs are unobservable data points for the asset (or liability) and include situations where there is little, if any, market activity for the asset (or liability).

# NOTES TO FINANCIAL STATEMENTS June 30, 2017

#### NOTE 3 - INVESTMENTS (continued)

The following table presents information about JNCS's assets that are measured at fair value on a recurring basis at June 30, 2017 and indicates the fair value hierarchy of the valuation techniques utilized to determine such fair value:

				Fair Va	lue Me	easurement	s Usin	ıg
	Year Ended June 30, 2017		-	uoted Prices in Active Markets for Identical Assets (Level 1)	Ob	mificant Other servable inputs .evel 2)	Significant Unobservable Inputs (Level 3)	
Mutual Funds Equity Stock	<b>\$</b>	4,049,056 197,318	\$	4,049,056 197,318	\$	<u>-</u> 	\$	- -
TOTAL INVESTMENTS	\$_	4,246,374	\$	4,246,374	\$	-	\$	_

The fair values of the mutual funds and equity stock within Level 1 were obtained based on quoted market prices at the closing of the last business day of the fiscal year.

Investment income for the year ended June 30, 2017 consists of the following:

Interest and Dividends Realized and Unrealized Gains	\$ 124,256 120,302
INVESTMENT INCOME	\$ 244,558

JNCS recognizes transfers at the beginning of each reporting period. Transfers between Level 1 and Level 2 investments generally relate to whether a market becomes active or inactive. Transfers between Level 2 and Level 3 investments relate to whether significant relevant observable inputs are available for the fair value measurement in their entirety and when redemption rules become more or less restrictive. There were no transfers between levels during the year ended June 30, 2017.

#### **NOTE 4 - ACCRUED LIABILITIES**

Accrued liabilities at June 30, 2017 consist of the following:

Accrued Salaries	\$ 443,862
Accrued Vacation	410,306
Other Accrued Liabilities	273,160
Accrued Workers'	, 0,
Compensation Insurance	 52,765
TOTAL ACCRUED LIABILITIES	\$ 1,180,093

# NOTES TO FINANCIAL STATEMENTS June 30, 2017

#### NOTE 5 - RESERVE FOR UNEMPLOYMENT

JNCS has elected to be self-insured for the purposes of employees' unemployment claims. The reserve for unemployment liability at June 30, 2017 of \$200,000 represents estimated future claims arising from current and past employees. Unemployment expense for the year ended June 30, 2017 was \$11,063.

	Gross Claims Liability		Ins	mated urance overies	et Claims Liability
Balance at July 1, 2016 Self-Insurance Expenses Incurred Payments Made to Fund Related	\$	250,000 11,063	\$	- -	\$ 250,000 11,063
Liabilities		(61,063)		_	 (61,063)
BALANCE AT JUNE 30, 2017	\$	200,000	\$	_	\$ 200,000

#### **NOTE 6 - LINE OF CREDIT**

JNCS has a revolving line of credit with a bank in the amount of \$600,000 which bears interest at the prime rate plus 3% or LIBOR plus 3%. The line of credit is renewable on an annual basis in April and is secured by substantially all the assets of JNCS. JNCS had no outstanding balance on the line of credit at June 30, 2017. The prime rate and LIBOR rate at June 30, 2017 was 4.25% and 1.22%, respectively.

#### NOTE 7 - COMMITMENTS AND CONTINGENCIES

#### (a) OPERATING LEASE

JNCS leases a facility under an operating lease expiring in December 2017. Subsequent to year-end, JNCS entered into an agreement extending its current operating lease of facilities through July 31, 2028. Future minimum payments under this lease are as follows:

#### Years Ending June 30

2018	\$ 262,961
2019	174,414
2020	286,587
2021	295,184
2022	304,040
Thereafter	2,056,356
TOTAL	\$ 3,379,542

Rent expense under the facility leases and other month-to-month facility and equipment leases was \$421,542 for the year ended June 30, 2017.

# NOTES TO FINANCIAL STATEMENTS June 30, 2017

#### NOTE 7 - COMMITMENTS AND CONTINGENCIES (continued)

#### (b) CONTRACTS

JNCS's grants and contracts are subject to inspection and audit by the appropriate governmental funding agencies. The purpose is to determine whether program funds were used in accordance with their respective guidelines and regulations. The potential exists for disallowance of previously funded program costs. The ultimate liability, if any, which may result from these governmental audits, cannot be reasonably estimated and, accordingly, JNCS has made no provision for the possible disallowance of program costs on its financial statements.

#### (c) LEGAL PROCEEDINGS

In the ordinary course of conducting its business, JNCS becomes involved in various lawsuits. Some of these proceedings may result in judgments being assessed against JNCS which, from time to time, may have an impact on changes in net assets. JNCS does not believe that these proceedings, individually or in the aggregate, would have a material effect on the accompanying financial statements.

#### **NOTE 8 - PENSION PLAN**

JNCS previously had a tax deferred annuity retirement plan under Internal Revenue Code (IRC) Section 403(b). Participants are eligible after six months of employment and may elect to defer the maximum exclusion determined by the IRC. During the year ended June 30, 2017, the Board of Directors approved the conversion of the existing non-qualified 403(b) plan to an ERISA-qualified 403(b) plan with limited employer match. The employer's monthly matching contribution is discretionary. Participants vest at a rate of 33% per year with full vesting at three years of service for matching contributions. Employer matching contribution expense totaled \$35,730 during the year ending June 30, 2017.